

Dear Ladies and Gentlemen!

We would like to inform you that "METINVEST-SHIPPING" LLC announces a tender for the purchase of services for transshipment and storage of steel billets through the port of Galati, Romania in September-October 2026 - 25,000 tons. Please submit your proposals according to the requirements below.

Parameter	Proposal requirements	
Category / Name of goods and materials	Services for transshipment and storage of steel billets through the port of Galati, Romania in September-October 2026 - 25,000 tons. 15,000 ton: barge – warehouse – sea vessel 10,000 ton: rail wagon – warehouse – sea vessel	Mandatory requirement
Unit of measurement	Transshipment of steel billets from railway wagons or barge through a warehouse to a sea vessel - euro/ton (the use of wagons must be included in the complex rate). Storage of steel billets in the warehouse - EUR/ton/day. Railway tariff for the delivery of wagons to the border of Moldova – port Galati, return of empty wagons to the border of Moldova - euro/ton. Other services - euros.	Mandatory requirement
Other terms and conditions	Please send us an offer (price for railway shunting, handling, cost of cargo storage in an open warehouse, cargo securing, inspection, customs formalities, procedure, and payment terms) for the following transshipment in the port of Galati - free zone: - Unloading cargo from wagons or barges to an open storage, loading from an open storage to a ship, storage standards (TI) - The use of wagons must be included in the comprehensive rate. - Cargo type: - Steel billets. - Approximately 25,000 tons in total - Origin of cargo: Ukraine - Time of arrival at the port of Galati: September - October 2026. Since the goods are delivered by Ukrainian wagons of the Ea type, the unloading of goods is mandatory within the facility with direct access to broad-gauge railway tracks. Considering the customs status of the cargo, it is also imperative that the warehouse/storage area is located within the free zone areas of the port. Required minimum freight forwarder at the port: 1. Coordination of vessel nominations and confirmation of the letter of credit in the port. 2. Coordination with the port of windows for unloading wagons and barges. 3. Coordination of the loading plan. 4. Control over the correct storage of cargo and its placement. 5. Open and closing the T1 customs declaration. 6. Printing of necessary documents (MR, BL, Manifest and others). 7. Approval of necessary documents. 8. Sending documents by mail and DHL. 9. Reports on the presence of cargo in the port and on the route. These reports should contain complete information such as date of arrival and discharge at the port, balances at the port. In the offer, specify: - Rate of simultaneous cargo storage (tons). - Vessel loading speed (tons per day). - Mooring restrictions (draft, length). - Wagons unloading rate (Wagons per day) and barges.	Mandatory requirement
Buyer in charge	Roman Voronin	
E-mail to accept offers	tender.mis@metinvestholding.com	Mandatory requirement
Commercial offer submission form	Letter on the company's letterhead or by e-mail	Mandatory requirement

Form of the procedure for selecting a supplier	tender	
Criteria for determining the best offer	The quoted price of the service, a comprehensive analysis of the company's capabilities to perform the service according to the offer.	
Start date of proposal submission period (GMT +2:00)	15.09.2026	Mandatory requirement
Closing date of submission of proposals (GMT +2:00)	19.09.2026	Mandatory requirement
Terms of payment	30 calendar days from the date of receipt of the invoice by e-mail	Mandatory or as proposed
Delivery terms		Mandatory requirement
Technical standards and regulations		Mandatory requirement
Quantity to be supplied	25,000 tons	The quantity proposed to be supplied shall be specified
Contract currency	EURO	Mandatory requirement
Company status (Manufacturer/trader/distributor)	Specify the status	Mandatory requirement
Price in the contract currency less 20% VAT		Mandatory requirement
Delivery period	September 2026 – December 2026	Mandatory or as proposed

Consent to use the Buyer's standard forms of contracts is mandatory.

Proposals sent after the submission deadline specified in this RFP or sent to any address other than the address specified herein will not be reviewed. To participate in the tender via teleconference, contact persons and their telephone numbers shall be specified in proposals.

If you have any comments regarding activities of the Tender Committee, you can send your complaints or requests to the Appeal Committee by filling out an electronic form on the official website of Metinvest Group. <https://metinvestholding.com/ru/procurement/appeals-board>

In accordance with the procurement rules adopted by Metinvest Group, in order to participate in Metinvest Group tenders, new suppliers need to pass the pre-qualification procedure for the category/group of materials or services, within which the supplies will be performed. If you have any questions related to the pre-qualification procedure, please contact the buyer responsible for these procedures (contact information is given above).

According to the results of the supplier, selection procedure to the potential winner may be carried out on-site inspection before signing the contract, in order to determine the sufficiency of technological, financial, organizational, legal capacity of the supplier, the fulfillment of its obligations under the terms of the tender.

We look forward to mutually beneficial cooperation.

Note:

By conducting the Tender, "METINVEST-SHIPPING" LLC and other enterprises of Metinvest Group do not assume any obligations to conclude agreements, make supplies, purchase goods, etc. with the participants of the Tender, including the bidder who submitted the best offer.

This letter is for informational purposes only, is not a preliminary contract or an offer to enter into a contract (an offer), and is not intended to create obligations for the party that sent it.

Sincerely,

Deputy General Director,

Director of branch



"METINVEST-SHIPPING" LLC in Odessa

Roman Voronin

Contact person:
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